

Better benchmarking. Bigger savings on high-value implants.

13% average savings with High-Value Implant Advisory Services¹

Did you know that 40-60% of a hospital's total supply costs is attributable to physician preference items² – including high-value implants?

Premier can help cut costs on your highest cost procedures. Our robust analytics dashboard and wraparound advisory services optimize physician engagement and deliver you savings in these areas:

- + Cardiac Rhythm Management
- + Spinal Implants
- + General Orthopedic Trauma
- + Orthopedic Total Joints
- + Orthopedic Bone Cement



See the Benchmarks in Action

Contact SolutionCenter@premierinc.com or visit explore.premierinc.com/hvi to learn more and request a demo.

High-Value Implant Dashboard

Credible Cross-reference Benchmarking

- Understand which products are functionally equivalent
- Compare pricing:
 - within and across suppliers
 - within your health system and to peers
- Research the pricing of products not yet on contract
- Understand purchasing patterns and focus on what's important
- Access actionable data at any time with the High-Value Implant Dashboard
- Conduct monthly audits of transaction pricing to ensure contract compliance and track realized savings

1.1M cross-referenced products | 500+ suppliers | 1,100+ hospitals

Engage Premier's consulting team to leverage the dashboard to deliver custom analytics using the data you need for physician buy-in.

Expertise in Clinical and Physician Engagement

Premier's subject matter experts can engage physicians to review the data, savings opportunities and strategy to drive alignment.

Pricing and Supplier Negotiation Support

Premier's Advisory Services creates a legitimate pricing strategy, develops the Request for Pricing workbook and provides full support during supplier negotiations, including tracking savings projections and delivering final pricing files.

Premier's experts have ~100 years of clinical service line and supplier contracting expertise.

Savings That Are Realized, Not Just Contracted

Monthly audits validate supplier pricing compliance and report realized savings. New technology, supplier pricing and benchmarking support are included during the Advisory Services' audit phase.

Consulting

1. Outliers excluded.

2. Definitive Healthcare. Reining In Hospital Supply Costs and Physician Preference Item Spending (2017, March 28). Retrieved from <https://blog.definitivehc.com/reigning-in-hospital-supply-costs-and-physician-preference-item-spending>. Accessed February 15, 2019.

Premier Inc. (NASDAQ: PINC) is a leading healthcare improvement company, uniting an alliance of more than 4,100 U.S. hospitals and health systems and approximately 200,000 other providers and organizations to transform healthcare. With integrated data and analytics, collaboratives, supply chain solutions, and consulting and other services, Premier enables better care and outcomes at a lower cost. Premier plays a critical role in the rapidly evolving healthcare industry, collaborating with members to co-develop long-term innovations that reinvent and improve the way care is delivered to patients nationwide. Headquartered in Charlotte, NC, Premier is passionate about transforming American healthcare. Please visit Premier's news and investor sites on www.premierinc.com; as well as Twitter, Facebook, LinkedIn, YouTube, Instagram and Premier's blog for more information about the company.