

# Uncover Real Savings with Valify

Valify is a cost management company exclusively dedicated to controlling purchased services expense. Valify's technology platform enables organizations to quickly identify spend, benchmark performance, and monitor savings across over 1,200 purchased services categories. Valify's integrated solution includes a suite of software tools that offers health systems complete spend visibility at the facility and department level, purchased services opportunity assessments, access to a library of pre-built and customizable RFP templates, and the continual monitoring of savings initiatives.

## IMMEDIATE INSIGHTS

Using our patent-pending technology and machine learning algorithms, Valify categorizes a minimum of 95% of the total spend for your entire health system.

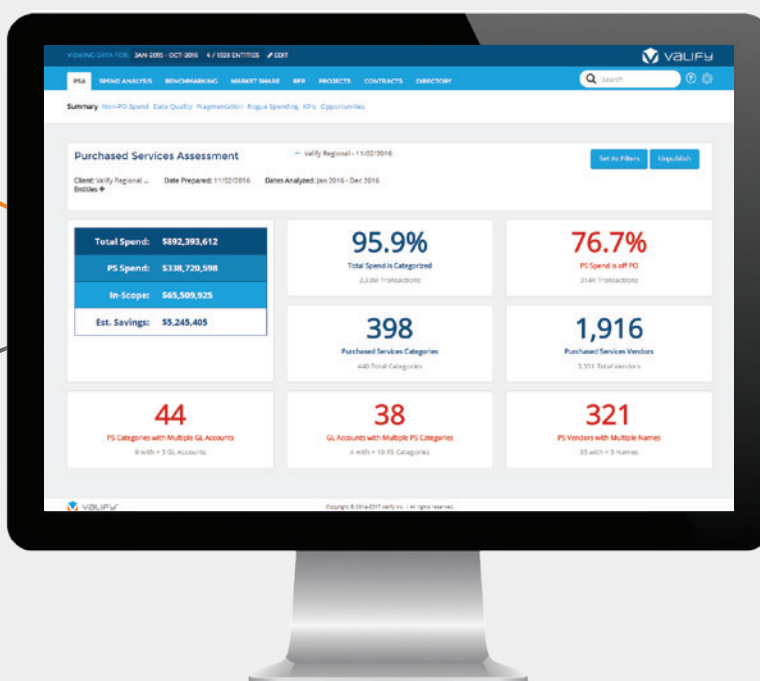
- Receive customized data-driven savings opportunities (standardization, rogue spending, ranked benchmarks)
- Gain immediate spend visibility with vendors down to the facility and department level
- Proactively manage expiring contracts, and quickly gain insight into on/off contract spend

## PURCHASED SERVICES ASSESSMENT

High level overview of purchased services showing total spend, total savings opportunities, spend off of PO, total vendors, and GL spend with multiple accounts/categories/spend.

Fragmented Categories

Rogue Spending



KPI Benchmarking

Customized Opportunities

**Purchased Services Dashboard**

**Spend By Category**

Purchased Services Spend is \$1,300,104,279 (47% of Total Spend)

Category	Spend
Professional Services	\$635,651
Consulting Services	\$335,037,628
IT & Technology	\$61,916,483
Contract Services	\$22,440,587
Insurance	\$6,264,835
Professional Services	\$7,789,394
Other	\$7,347,128

**Highest Spend By Vendor**

Rank	Vendor	Spend
1	GOVERNMENT OF TEXAS	\$1,183,396 (91%)
2	STANDEX CORP.	\$76,769,868 (5.9%)
3	THE STATE OF NEW YORK	\$71,064,822 (5.4%)
4	US FOODS	\$53,638,694 (4.1%)
5	BAI UNIV.	\$31,071,867 (2.4%)
6	STATE STREET	\$28,028,655 (2.2%)
7	TEXAS CREDIT CO.	\$26,365,617 (2.0%)
8	REDS	\$26,163,448 (2.0%)
9	ETRAQ CORP.	\$25,040,892 (1.9%)
10	SCORPIO	\$18,719,164 (1.4%)

**Vendor Consolidation Opportunities**

Vendor	Spend	Opportunity
Government of Texas	\$1,183,396	100%
STANDEX CORP.	\$76,769,868	5.9%
THE STATE OF NEW YORK	\$71,064,822	5.4%
US FOODS	\$53,638,694	4.1%
BAI UNIV.	\$31,071,867	2.4%
STATE STREET	\$28,028,655	2.2%
TEXAS CREDIT CO.	\$26,365,617	2.0%
REDS	\$26,163,448	2.0%
ETRAQ CORP.	\$25,040,892	1.9%
SCORPIO	\$18,719,164	1.4%

**Highest Per Bid Spend**

Rank	Vendor	Spend
1	WELLS FARGO BANK	\$116,000
2	WELLS FARGO BANK	\$103,000
3	WELLS FARGO BANK	\$100,000
4	WELLS FARGO BANK	\$100,000
5	WELLS FARGO BANK	\$100,000
6	WELLS FARGO BANK	\$100,000
7	WELLS FARGO BANK	\$100,000
8	WELLS FARGO BANK	\$100,000
9	WELLS FARGO BANK	\$100,000
10	WELLS FARGO BANK	\$100,000

Explore category spend with the [Spend Comparison Report](#)

- 
- The screenshot displays the VOLUFI Project Details page for a project named 'Project test'. The page is divided into several sections:
- Project Details:**
    - Baseline Period:** 7/1/19 - 12/31/19
    - Project Period:** 7/1/19 - 12/31/17
    - Location:** Early Middle, Early Middle, Early Middle, Early Middle, Early Middle, Early Middle
    - Expected Monthly Savings:** \$1,000.00/mo
    - Actual Monthly Savings:** \$1,000.00/mo
    - Best Recent Month:** 12/2019 - 12/2019
    - Project Owner:** School Group
    - Total Savings:** \$1,000.00
  - Spending Details:** A line chart showing monthly spending from 2019-01 to 2019-12. The Y-axis represents Monthly Spending from 0 to 6000. The chart includes three data series: Baseline (blue line with dots), Historical Average (green line with dots), and Project (red line with dots). The Project spending is consistently low, near zero, while the Baseline and Historical Average are around 4000-5000.
  - Realized Savings:** A bar chart showing monthly realized savings from 2019-01 to 2019-12. The Y-axis represents Monthly Savings from 0 to 1000. The chart includes two data series: Baseline (red bars) and Project (green bars). The Project savings are consistently high, around 700-800, while the Baseline savings are around 200-300.
  - Spending Details Table:** A table showing monthly spending details for the years 2019-1, 2019-4, 2019-7, 2019-10, 2019-11, and 2019-12. The table includes columns for Baseline Average, Actual Spending, Savings, and Cumulative Savings.
- |                    | 2019-1     | 2019-4     | 2019-7     | 2019-10    | 2019-11    | 2019-12    |
|--------------------|------------|------------|------------|------------|------------|------------|
| Baseline Average   | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 |
| Actual Spending    | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 |
| Savings            | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 |
| Cumulative Savings | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 | \$1,000.00 |

Identified opportunities materialize into realized savings with Valify's centralized automated monitoring platform.

- ## Get started today!

Contact Valify at  
972.963.5135  
or go to  
[www.GetValify.com](http://www.GetValify.com)