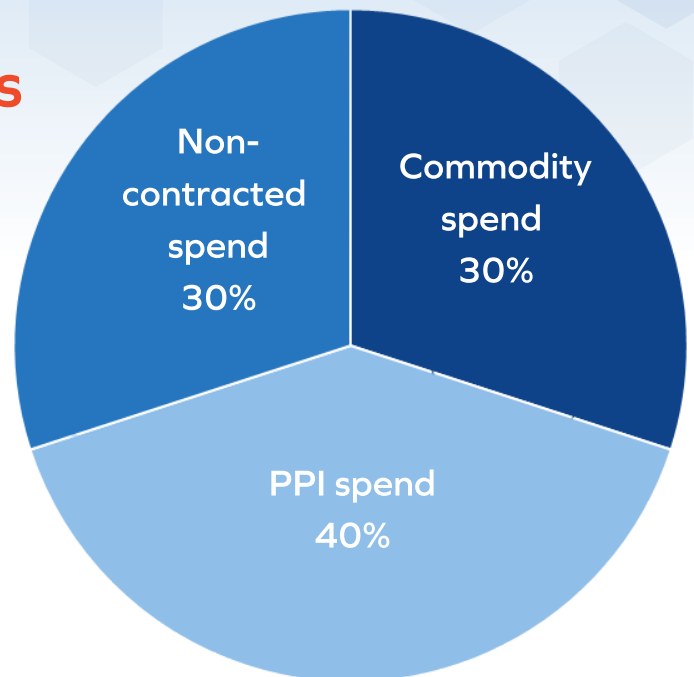


Your sourcing partner & trusted advisor.

Our clients are experiencing between 10-150 times ROI via our Dynamic Sourcing Models.

The benefits of BroadJump's Dynamic Sourcing Models:

- Virtually eliminate the need for RFPs
- Reduce supplier pricing negotiation time by 70%
- Allow you to secure best market pricing on an ongoing basis
- Secure competitive real time market pricing in key spend areas impacting total supply spend
- Provide the opportunity to reduce annual supply costs by 5-15%



Our promise:

- ✓ **Economic advantage**
- ✓ **Return on value**
- ✓ **Delivered results**

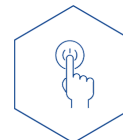
Because we have unprecedented visibility into supply spend across GPOs and self-contracting entities – and the expertise to leverage it.



During the past three years, we have saved more than \$11,000,000 using the powerful information contained within these solutions.

Rosa Costanzo
VP & Chief Procurement Officer
Jackson Health System

Available programs offered through our Dynamic Sourcing Models:



Programs	SELF-SOURCE™	CO-SOURCE™	POWER SOURCE™
Applications & Support	<p>BroadJump provides ongoing training and support to client for use of AutoPricer™, PharmaPricer™ & Dynamic Spend Intelligence™ to accomplish the following:</p> <ul style="list-style-type: none"> -Secure real-time market competitive pricing as compared to peer organizations across GPOs & self-contracting IDNs -Move from contract expiration contracting strategy to point of purchase dynamic sourcing model -Gain real-time insight into purchase drivers that most impact spend & the greatest opportunities for savings 	<p>Client and BroadJump work collaboratively to utilize AutoPricer™, PharmaPricer™ & Dynamic Spend Intelligence™ to accomplish the following:</p> <ul style="list-style-type: none"> -Determine key categories & SKUs where BroadJump will lead supplier sourcing & price negotiation events -BroadJump will create a workplan to execute on the identified opportunities -BroadJump will provide monthly reports on progress toward identified savings opportunities 	<p>BroadJump solely utilizes AutoPricer™, PharmaPricer™, Dynamic Spend Intelligence™ & ProcedureProfiler™ to accomplish the following:</p> <ul style="list-style-type: none"> -Conduct & manage all local sourcing activities to ensure all supply purchase items are secured under a dynamic sourcing model -Focus on key supply cost drivers impacting surgical procedures to enhance procedure margins -Create a sourcing work plan & provide monthly progress reports toward guaranteed savings commitment
Fee Structure	Monthly subscription	Monthly fee for service, and/or 100% at-risk shared savings arrangement	100% at-risk shared savings arrangement
Estimated Annual Savings: <small>*Based on in scope supply spend</small>	5-7%	7-10%	11-15%
Resource Allocation: <small>■ Client resources ■ BroadJump applications ■ BroadJump resources</small>			